

## Message Text

UNCLASSIFIED

PAGE 01 LAGOS 05363 120735Z  
ACTION AF-10

INFO OCT-01 EUR-12 NEA-10 ISO-00 /033 W  
-----130358Z 045849 /21

R 111420Z MAY 77  
FM AMEMBASSY LAGOS  
TO SECSTATE WASHDC 1077  
INFO USDOC WASHDC  
AMEMBASSY ATHENS  
AMEMBASSY JIDDA  
AMEMBASSY KHARTOUM  
AMCONSUL DHAHRAN  
AMCONSUL KADUNA

UNCLAS LAGOS 5363

ATHENS FOR RTDO

E.O. 11652: NA  
TAGS: BEXP, NI  
SUBJ: IOWA STATE TRADE MISSION

1. FOUR-DAY TRADE MISSION VISIT VERY SUCCESSFULLY LAID BASE  
FOR FUTURE DEALINGS BETWEEN MISSION PARTICIPANTS AND NIGERIAN  
FIRMS. OBJECTIVES ACHIEVED DESPITE GREATER THAN USUAL LOGISTIC  
CHALLENGES.

2. BECAUSE OF FAILURE OF CITY TELEPHONE SYSTEMS DUE TO HEAVY  
RAINS, EMBASSY STAFF USED PERSONAL VISITS TO MAKE VIRTUALLY  
ALL APPOINTMENTS. ROUTING AND SCHEDULE CHANGE, OCCASIONED  
BY UNSETTLED ETHIOPIAN POLITICAL SITUATION, EXTENDED LAGOS  
PART OF ITINERARY AT LAST MINUTE FROM THREE TO FOUR DAYS,  
BUT THIS EXTENSION PROFITABLY USED TO SQUEEZE IN MORE CALLS.

3. MISSION HAD FULL RANGE BUSINESS APPOINTMENTS, WHICH INCLUDED  
SOME OF LARGEST FIRMS OPERATING IN NIGERIA, E.G., UTC AND  
JULIUS BERGER. RECEPTION HOSTED BY AMBASSADOR AND ATTENDED  
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BY 50 SELECT MEMEBERS PUBLIC AND PRIVATE SECTORS PROVED A HIGH  
POINT OF VISIT.

4. MEMBERS REPORTED MEETING SUBSTANTIAL INTEREST IN PRODUCTS  
AND APPEARED CLEARLY ENCOURAGED ABOUT FUTURE BUSINESS HERE.  
SALES OUTLOOK GOOD ESPECIALLY IN CONSTRUCTION AND TRANSPORT  
SECTORS.

CROSBY

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01-Jan-1994 12:00:00 am  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Sent Date:** 11-May-1977 12:00:00 am  
**Decaption Date:** 01-Jan-1960 12:00:00 am  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01-Jan-1960 12:00:00 am  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1977LAGOS05363  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Expiration:**  
**Film Number:** D770168-0695  
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**Image Path:**  
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**Line Count:** 63  
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**Page Count:** 2  
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**Previous Classification:** n/a  
**Previous Handling Restrictions:** n/a  
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**Review Content Flags:**  
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**Review Event:**  
**Review Exemptions:** n/a  
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**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**SAS ID:** 2571763  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** IOWA STATE TRADE MISSION  
**TAGS:** BEXP, NI  
**To:** STATE  
**Type:** TE  
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**Review Markings:**  
Margaret P. Grafeld  
Declassified/Released  
US Department of State  
EO Systematic Review  
22 May 2009  
**Markings:** Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 22 May 2009